Reports for Analysts – Some Best Practices



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Making a report for an analyst

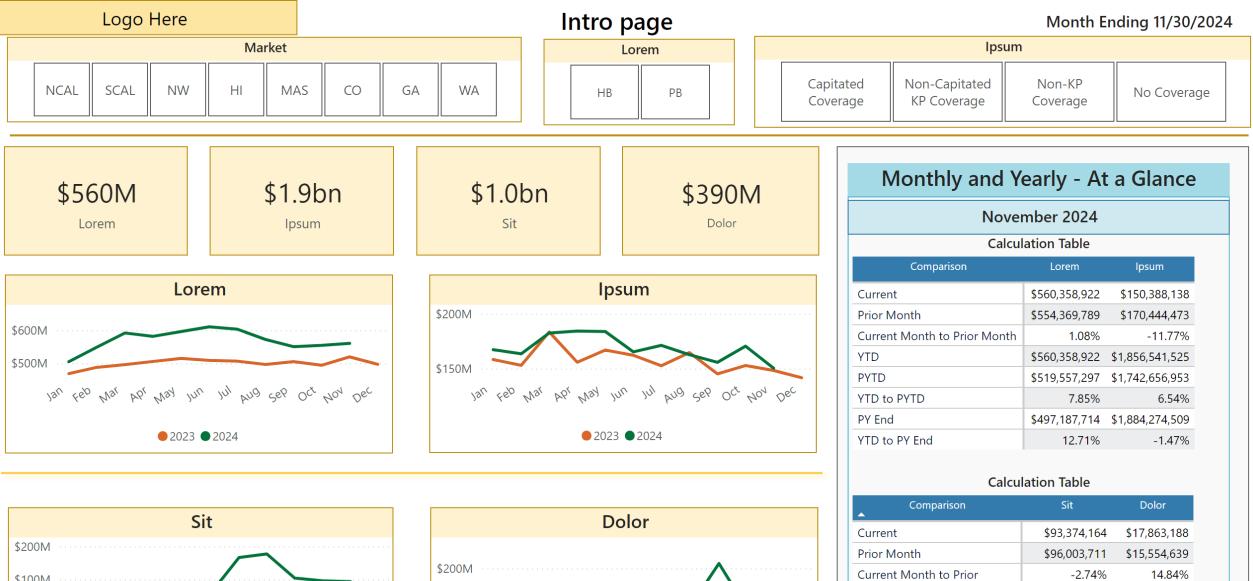
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When making reports for another analyst, remember that it is always about the numbers. Sometime a report full of filterable tables and matrices is all you need.

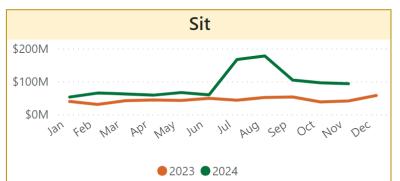
But still – let's bring them something more than a filterable grid of numbers – while still including the numbers.

In the following pages you'll see instances of an anonymized report page I built, followed by an annotated version of that page showing Best Practices.

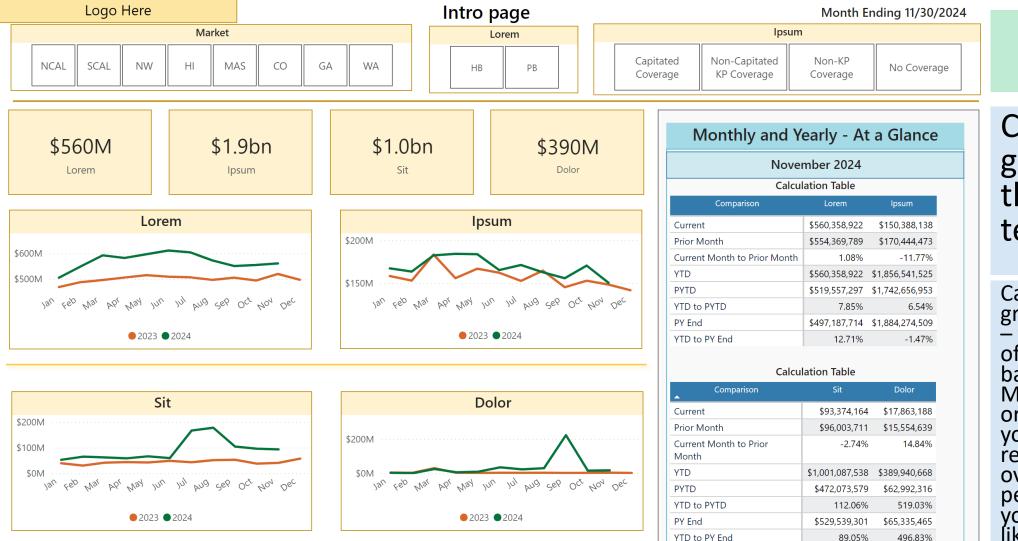
Note that the pages are built in Power BI, but the Best Practices therein can be applied to multiple data visualization platforms.



Comparison	SIC	Dolor
Current	\$93,374,164	\$17,863,188
Prior Month	\$96,003,711	\$15,554,639
Current Month to Prior Month	-2.74%	14.84%
YTD	\$1,001,087,538	\$389,940,668
PYTD	\$472,073,579	\$62,992,316
YTD to PYTD	112.06%	519.03%
PY End	\$529,539,301	\$65,335,465
YTD to PY End	89.05%	496.83%







Cards on top can get the analyst thinking in broad terms.

Intro page

Annotated

Calculation Tables are a great feature of Power BI – they calculate a series of time-dependent data based on the Current Month – or Week, or Day, or anything you want if you set it up. In many reports they become oversized (and often slow performing) tables, but you can cut them down like you see here.

We have thematic colors here, and then break the color pattern for the line charts – it brings a bit of visibility and distinctness through clashing colors. Logo Here

Market Comparisons - YTD

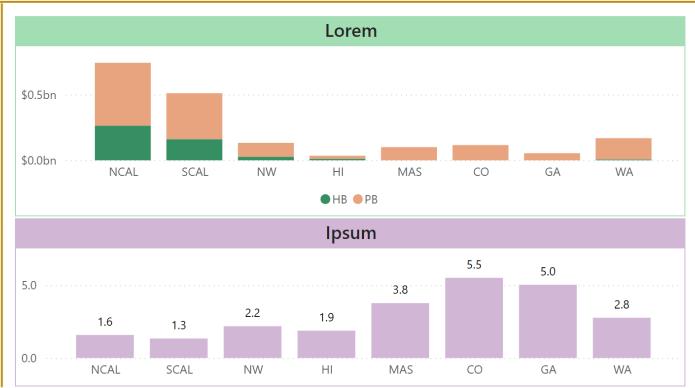
Month Ending 11/30/2024

			Ma	rket			
NCAL	SCAL	NW	НІ	MAS	СО	GA	WA

Lor	em		lps	um	
НВ	РВ	Capitated Coverage	Non-Capitated KP Coverage	Non-KP Coverage	No Coverage

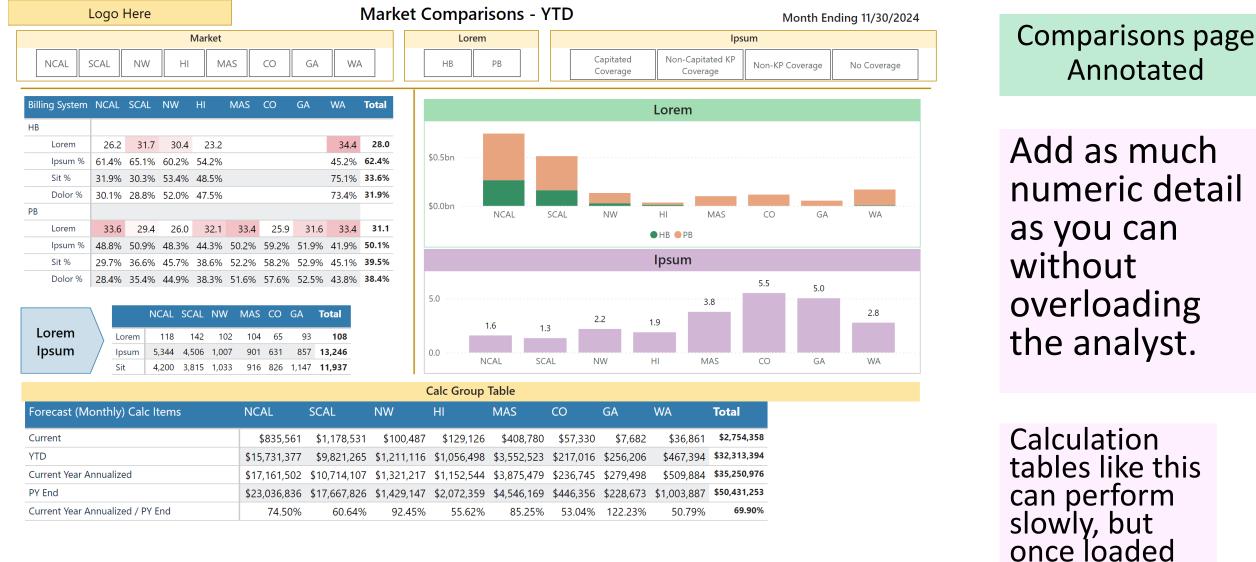
Billing System	NCAL	SCAL	NW	н	MAS	СО	GA	WA	Total
НВ									
Lorem	26.2	31.7	30.4	23.2				34.4	28.0
lpsum %	61.4%	65.1%	60.2%	54.2%				45.2%	62.4 %
Sit %	31.9%	30.3%	53.4%	48.5%				75.1%	33.6%
Dolor %	30.1%	28.8%	52.0%	47.5%				73.4%	31.9 %
РВ									
Lorem	33.6	29.4	26.0	32.1	33.4	25.9	31.6	33.4	31.1
lpsum %	48.8%	50.9%	48.3%	44.3%	50.2%	59.2%	51.9%	41.9%	50.1%
Sit %	29.7%	36.6%	45.7%	38.6%	52.2%	58.2%	52.9%	45.1%	39.5 %
Dolor %	28.4%	35.4%	44.9%	38.3%	51.6%	57.6%	52.5%	43.8%	38.4 %

	\ \		NCAL	SCAL	NW	MAS	СО	GA	Total
Lorem		Lorem	118	142	102	104	65	93	108
lpsum		lpsum	5,344	4,506	1,007	901	631	857	13,246
/		Sit	4,200	3,815	1,033	916	826	1,147	11,937



Calc Group Table

Forecast (Monthly) Calc Items	NCAL	SCAL	NW	HI	MAS	CO	GA	WA	Total
Current	\$835,561	\$1 ,178,531	\$100,487	\$129,126	\$408,780	\$57,330	\$7,682	\$36,861	\$2,754,358
YTD	\$15,731,377	\$9,821,265	\$1,211,116	\$1,056,498	\$3,552,523	\$217,016	\$256,206	\$467,394	\$32,313,394
Current Year Annualized	\$17,161,502	\$10,714,107	\$1,321,217	\$1,152,544	\$3,875,479	\$236,745	\$279,498	\$509 <mark>,</mark> 884	\$35,250,976
PY End	\$23,036,836	\$17,667,826	\$1,429,147	\$2,072,359	\$4,546,169	\$446,356	\$228,673	\$1,003,887	\$50,431,253
Current Year Annualized / PY End	74.50%	60.64%	92.45%	55.62%	85.25%	53.04%	122.23%	50.79%	69.90 %



Add a bit of conditional formatting to tables if you can, but only if the analyst wants it. Also consider what they are looking for – some want to see only the bad things, some want to see the opportunity in high performers. Some want a bit of both. Some want shading, some want arrows.

they provide a

lot of detail.

Logo Here

Monthly Anonymized Inquiries

Month Ending 11/30/2024

Ma	Market						Lorem				Ipsum			
NCAL SCAL NW HI	MAS	CO	GA	WA		НВ	РВ			Capitated Coverage	Non-Capitated KP Coverage	Non-KP Coverage	No Coverage	

Lorem Ipsum												
YTD Average	Month	Member	Non-Member	True Self Pay/Uninsured								
Non-Member	2023 Nov	38.2	99.9	67.9								
107.7												
True Self Pay/Uninsured	2023 Dec	30.3	98.1	59.3								
92.8	2024 Jan	28.5	97.0	59.4								
	2024 Feb	35.4	99.4	69.7								
Member	2024 Mar	31.1	114.5	74.5								
29.3	2024 Apr	28.5	127.6	89.5								
PY Average	2024 May	27.4	112.9	94.3								
Non-Member	2024 Jun	28.3	104.1	125.8								
87.7	2024 Jul	28.3	106.9	114.4								
	2024 Aug	27.2	104.2	104.5								
True Self Pay/Uninsured	2024 Sep	28.8	105.9	94.7								
56.4	2024 Oct	27.6	106.4	105.4								
Member	2024 Nov	30.0	112.3	96.5								
29.7		1	1	1								

	Sit D	olor		
/TD Average	Month	Member	Non-Member	True Self Pay/Uninsured
Non-Member 106.1 True Self Pay/Uninsured 98.2 Member	2023 Nov 2023 Dec 2024 Jan 2024 Feb 2024 Mar	60.0 76.2 69.7 66.7 56.3	64.4 100.0 85.3 90.7 81.4	82.5 110.2 86.2 83.0 69.2
81.4	2024 Apr	68.8	102.1	85.6
PY Average	2024 May	67.4	103.0	85.3
True Self Pay/Uninsured 76.0	2024 Jun 2024 Jul	70.4 101.3	90.9 104.8	91.6 112.9
Non-Member	2024 Aug 2024 Sep	109.7 98.2	130.6 115.1	130.6 115.1
61.2 Member 53.9	2024 Oct 2024 Nov	86.5 88.6	125.2 122.5	93.3 100.5

Note: PB-RX and PB-Dental are excluded in Cycle Time metrics above.





Logo H	lere
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NW

SCAL

NCAL

Monthly Anonymized Inquiries

Month Ending 11/30/2024

				Loi	em		lps	um	
S	со	GA	WA	НВ	РВ	Capitated Coverage	Non-Capitated KP Coverage	Non-KP Coverage	No Coverage

) Average	Month	Member	Non-Member	True Self Pay/Uninsured
Ion-Member	2022 N	20.0	00.0	67.0
07.7	2023 Nov	38.2	99.9	67.9
rue Self Pay/Uninsured	2023 Dec	30.3	98.1	59.3
2.8	2024 Jan	28.5	97.0	59.4
	2024 Feb	35.4	99.4	69.7
1ember	2024 Mar	31.1	114.5	74.5
9.3	2024 Apr	28.5	127.6	89.5
Average	2024 May	27.4	112.9	94.3
on-Member	2024 Jun	28.3	104.1	125.8
7.7	2024 Jul	28.3	106.9	114.4
	2024 Aug	27.2	104.2	104.5
rue Self Pay/Uninsured	2024 Sep	28.8	105.9	94.7
6.4	2024 Oct	27.6	106.4	105.4
ember	2024 Nov	30.0	112.3	

Market

MAS

HI

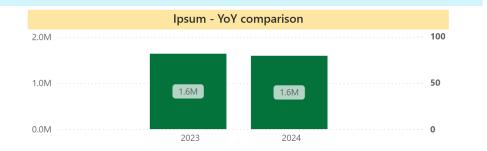
	Sit D	olor		
YTD Average	Month	Member	Non-Member	True Self Pay/Uninsured
Non-Member	2023 Nov	60.0	64.4	82.5
106.1	2023 Dec	76.2	100.0	110.2
True Self Pay/Uninsured				
98.2	2024 Jan	69.7	85.3	86.2
	2024 Feb	66.7	90.7	83.0
Member	2024 Mar	56.3	81.4	69.2
81.4	2024 Apr	68.8	102.1	85.6
PY Average	2024 May	67.4	103.0	85.3
True Self Pay/Uninsured	2024 Jun	70.4	90.9	91.6
76.0	2024 Jul	101.3	104.8	112.9
Non-Member	2024 Aug	109.7	130.6	130.6
	2024 Sep	98.2	115.1	115.1
61.2	2024 Oct	86.5	125.2	93.3
Member	2024 Nov	88.6	122.5	100.5
53.9		1 0010		

Numbers page Annotated

Sometimes the data is displayed best as numbers. Still, make it interesting if you can – add a few multi row Cards to supplement the table, and be sure to thematically group all content, or at least separate it with a line.

Note: PB-RX and PB-Dental are excluded in Cycle Time metrics above.



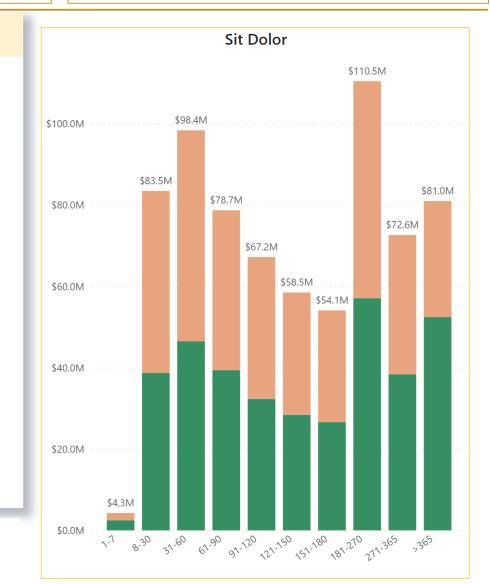


If there is space for a visualization or two, make sure it either says something the table can not, and/or fits in with the theme. These tables are a bit of both – they show YTD trends, and YoY trends, but you can see the trends a bit better than in a table.

	Logo H	ere					Ano	nyr	nized I	nterac	tive			Month Er	nding 11/30/2024	4
			Ma	rket					Lor	em			Ips	um		
NCAL	SCAL	NW	ні	MAS	со	GA	WA		НВ	РВ		Capitated Coverage	Non-Capitated KP Coverage	Non-KP Coverage	No Coverage	I

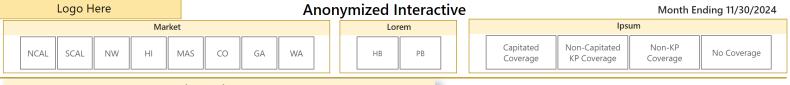
	Lorem Ipsum									
	Click	k on a line to influence chart on	the right>							
Lorem Subcategory	Current	Current Month - Prior Month	YTD to PYTD	YTD - PYTD						
Billed Patient	\$560,356,251	\$5,990,757	7.85%	\$40,800,085						
1-7	\$556,715	\$54,616	295.62%	\$415,995						
8-30	\$31,806,528	(\$1,204,377)	0.05%	\$14,790						
31-60	\$67,325,569	\$1,594,039	-2.86%	(\$1,982,309)						
61-90	\$60,034,241	(\$1,506,977)	-5.48%	(\$3,477,820)						
91-120	\$57,384,516	(\$97,866)	-7.47%	(\$4,629,547)						
121-150	\$52,498,319	(\$1,844,213)	-3.35%	(\$1,819,278)						
151-180	\$49,484,942	\$1,148,952	5.65%	\$2,647,614						
181-270	\$100,389,166	(\$2,229,922)	9.19%	\$8,450,975						
271-365	\$64,449,562	\$7,592,467	29.99%	\$14,870,518						
>365	\$76,426,693	\$2,484,038	52.49%	\$26,309,148						
Unbilled Patient	\$148,378,572	(\$62,381,660)	13.77%	\$17,961,536						
1-7	\$3,703,954	(\$58,764,595)	-15.31%	(\$669,700)						
8-30	\$51,647,959	(\$4,525,705)	10.97%	\$5,105,159						
31-60	\$31,053,835	(\$399,137)	34.03%	\$7,884,872						
61-90	\$18,687,299	\$615,019	32.24%	\$4,555,831						
91-120	\$9,828,162	\$945,753	31.07%	\$2,329,807						
121-150	\$6,005,210	(\$302,402)	-15.08%	(\$1,066,347)						
151-180	\$4,598,941	\$178,932	28.69%	\$1,025,416						
181-270	\$10,098,032	(\$860,617)	13.36%	\$1,190,022						
271-365	\$8,190,526	\$835,636	10.52%	\$779,696						
>365	\$4,564,656	(\$104,544)	-41.01%	(\$3,173,219)						
Total	\$708,734,823	(\$56,390,903)	9.0 4%	\$58,761,621						

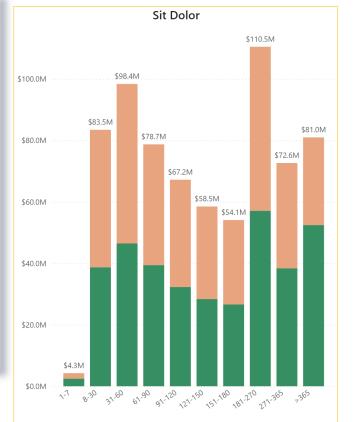
	Current	Current Month - Prior Month	YTD to PYTD	YTD - PYTD
Lorem	\$61,972,825	\$1,307,776	10.01%	\$5,641,206
lpsum	\$148,378,602	(\$62,381,660)	13.77%	\$17,961,566



Interactive page Annotated

Most everything in Power BI is interactive. In the chart on the left we told the analyst what they must do through a subtitle. B2B does not require subtlety, so feel free to be overt with what you want them to do.





NCAL SC	CAL NW	HI	MAS	со	GA	WA				
		Click on a		em Ipsun		right >				
Lorem Subcatege					uence chart on the right> - Prior Month YTD to PYTD YTD					
 Billed Patient 	\$560,356,2	251		\$5,990,7	57	7.85%	\$40,800,085			
1-7	\$556,	715		\$54,6	516	295.62%	\$415,995			
8-30	\$31,806,	528		(\$1,204,3	77)	0.05%	\$14,790			
31-60	\$67,325,	569		\$1,594,0	039	-2.86%	(\$1,982,309)			
61-90	\$60,034,	241		(\$1,506,9	77)	-5.48%	(\$3,477,820)			
91-120	\$57,384,	516		(\$97,8	66)	-7.47%	(\$4,629,547)			
121-150	\$52,498,	319		(\$1,844,2	13)	-3.35%	(\$1,819,278)			
151-180	\$49,484,	942		\$1,148,9	952	5.65%	\$2,647,614			
181-270	\$100,389,	166		(\$2,229,9)	22)	9.19%	\$8,450,975			
271-365	\$64,449,	562		\$7,592,4	467	29.99%	\$14,870,518			
>365	\$76,426,	693		\$2,484,0	038	52.49%	\$26,309,148			
😑 Unbilled Patie	ent \$148,378,5	72		\$62,381,66	50)	13.77%	\$17,961,536			
1-7	\$3,703,	954		(\$58,764,5	95)	-15.31%	(\$669,700)			
8-30	\$51,647,	959		(\$4,525,7	05)	10.97%	\$5,105,159			
31-60	\$31,053,	835		(\$399,1	37)	34.03%	\$7,884,872			
61-90	\$18,687,	299		\$615,0	019	32.24%	\$4,555,831			
91-120	\$9,828,	162		\$945,7	753	31.07%	\$2,329,807			
121-150	\$6,005,	210		(\$302,4	02)	-15.08%	(\$1,066,347)			
151-180	\$4,598,	941		\$178,9	932	28.69%	\$1,025,416			
181-270	\$10,098,	032		(\$860,6	17)	13.36%	\$1,190,022			
271-365	\$8,190,	526		\$835,6	536	10.52%	\$779,696			
>365	\$4,564,	656		(\$104,54	44)	-41.01%	(\$3,173,219)			
Total	\$708,734,8	323		\$56,390,90)3)	9.04 %	\$58,761,621			
	Curren	t Cur	rent Mor	ı - Prior Mo	onth YT	D to PYTD	YTD - PYTD			
Lorem	\$61,972	825		\$1,307,	776	10.01%	\$5,641,206			
lpsum	\$148,378	600		(\$62,381,6		12 770/	\$17,961,566			

Lorem Ipsum

Click on a line to influence chart on the right -->

And that is it!

Feel free to contact me at any time ⁽³⁾

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